



Advantages of working with



**HYDROPHIL**

# Finding the best solutions for the greatest possible benefit

**HYDROPHIL** is an innovative European top service provider in the water sector and operates worldwide.

For 20 years, we support our clients in finding the best solutions to their challenges. Through the diversity of our experts' competencies, coupled with specific experience in the intercultural context, we achieve the greatest possible benefit for the target groups.

We continue expanding our presence in Europe, Africa and Asia and cooperating with the best local organisations.



Image: iStock.com/AvigatorPhotographer



# Our corporate pillars

Communication  
skills

Professional  
excellence

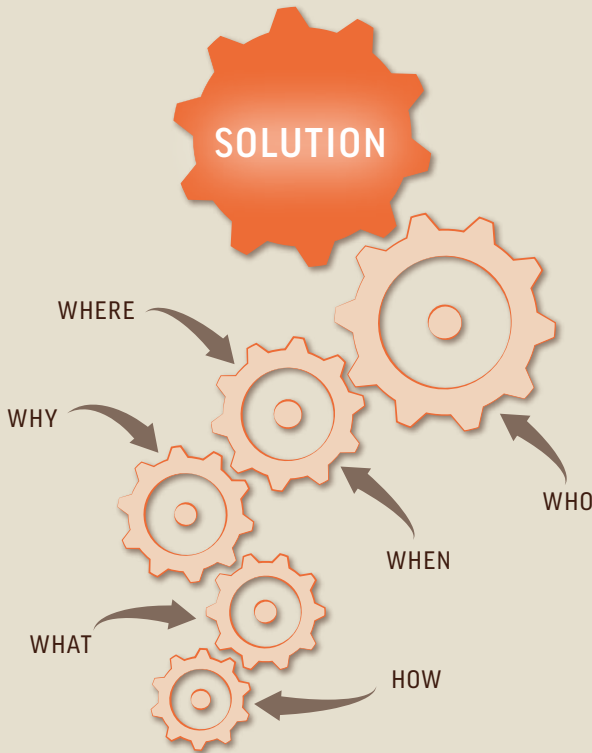
Intercultural  
competence

We build on these three pillars to achieve sustainable solutions for our clients. Trustful cooperation and consistency have been our trademarks for decades.

Located in the heart of Europe (HQ in Vienna) and with projects worldwide, we are an attractive employer for the best specialists who form an open and diverse team.



# Adapted solutions within trusting cooperation



We work for both private and public clients. Especially for our clients from the public sector, who must solve highly complex challenges with great responsibility and permanently limited capacities, we develop adapted solutions in trusting cooperation as proven specialists in the water sector.



# Austrian company - European expertise

The company is experienced in adapting Western European technologies and standards to project circumstances and integrating them into national frameworks.

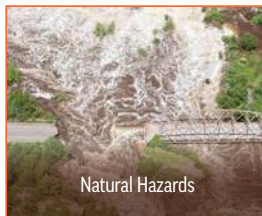
**HYDROPHIL's** teams work in their clients' languages: English, German, French, Arabic, Russian, BKSM, Italian, Albanian and Lithuanian.



# HYDROPHIL takes work of any complexity

For more than 20 years, **HYDROPHIL** focuses on the water sector: water supply, sanitation, water resource management, water for agriculture and protection against natural hazards.

Through this business strategy, **HYDROPHIL** is among the best-experienced water sector consulting and engineering companies.



# HYDROPHIL works for public institutions and is entirely independent



Image: Martin Damboldt via Canva.com

Public institutions responsible for water and wastewater often have no experience with large investments. **HYDROPHIL** is the trusted partner of its public clients and accompanies them through their projects.

**HYDROPHIL** is not affiliated with any technology supplier or construction company. The company and its owner are completely independent.



# HYDROPHIL builds long lasting relationships

We always finish our projects and remain available to our clients even after the company's services have been fulfilled.

Even when a contract is finished, **HYDROPHIL** has other ongoing projects in the country or region where its specialists are stationed.



So **HYDROPHIL** is always nearby.



# HYDROPHIL always supports you at the best



Image: HYDROPHIL

The experts offered by **HYDROPHIL** are actively involved in the project. Our senior staff remains engaged until the project is completed.



# International & local expertise come together

**HYDROPHIL's** approach involves the best local companies and helps them further develop their expertise.

With this concept, the project enhances local knowledge in the sector, which makes our project results sustainable.



Image: latino-life via Canva.com



# Successful project implementation



Image: HYDROPHIL

**Thomas WACLAVICEK**, Head of Project Implementation, drives our project teams to deliver timely and high-quality services. He does this as a civil and water engineer (Austrian MSc) with life and work experience in numerous countries in Europe, Africa and Asia.

He has held positions with both organizations that provide and receive financing. This is the solid background why he understands well our clients' and their funders' requirements for successful project delivery.



# Fitting individual needs



Image: HYDROPHIL

**Julien BLONDEL**, Head of Business Development at **HYDROPHIL**, is fully engaged in preparing sound proposals.

As a coastal and maritime engineer (French MSc) and civil and water engineer (Austrian MSc), he ensures the technical excellence of what we promise. He and his team regularly visit our project countries and clients.



# HYDROPHIL builds relationships based on trust



Image: HYDROPHIL

The founder, Dipl.-Ing. Dr.nat.techn. **Gerald EDER** is the sole owner of the company. He is a water and sanitation engineer (MSc in Civil Engineering, PhD in Water Resources Management). In 25 years, Dr Eder has been directly involved in implementing more than 200 projects worldwide. He lectures at the University of Natural Resources and Life Sciences, Vienna. Dr. Eder knows the technical subject and cares about the project's success.

He engages himself in all project phases, visits project sites regularly and – when necessary - helps to overcome problems during the project implementation.



**HYDROPHIL** is a member of the IAWD – International Association of Water Service Companies in the Danube River Catchment Area. In partnership with the IAWD, we invite project stakeholders worldwide for capacity-building to Central or Eastern Europe.



[www.iawd.at](http://www.iawd.at)

Institute of Sanitary Engineering and Water Pollution Control (SIG) at University of Natural Resources and Life Sciences, Vienna (BOKU) supports **HYDROPHIL** as a science and research partner in projects related to the improvement of water and wastewater services.



University of Natural Resources and Life Sciences, Vienna

[boku.ac.at/en/wau/sig](http://boku.ac.at/en/wau/sig)

**Our clients and their funding partners** include multilateral development banks, multilateral and regional financial institutions, bilateral development banks and agencies, the United Nations, the European Commission, the International Red Cross and Red Crescent Movement, foundations, river basin organisations, other international and regional organisations, ministries and governmental organisations from both financing and recipient countries, research institutions, water, electricity, highway and railway utilities, and many others.



## Multilateral Development Banks and Financial Institutions



## United Nations



## Bilateral Development Banks and Agencies



## Research Institutions



## Foundations



## Regional & River Basin Organisations



## International Red Cross and Red Crescent Movement



## Water, Electricity, Highway and Railway Utilities



And many others...

# Transforming Knowledge into Society's Welfare



**EDITOR:** HYDROPHIL GmbH, Dr. Gerald Eder **CONTACT:** Kürschnergasse 2/2a, 1210 Vienna, Austria, T: +43 1 996 98 00, [www.hydrophil.at](http://www.hydrophil.at), [info@hydrophil.at](mailto:info@hydrophil.at) **DESIGN:** holzer.work **ALL CONTENTS** of this brochure were created with the highest possible care, to the best of our knowledge and belief. If the reader discovers incorrect information, we are happy to receive his feedback to make necessary corrections immediately. However, we cannot accept any liability for the information presented in this brochure.

**STATUS: SEPTEMBER 2023**